



# 2026 Open Training Programmes





## About **MacTay**

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MacTay is one of the first indigenous and leading Management Consulting firms in Nigeria, providing Human Resource Services to our clients across Africa for over 40 years.

Through our partnership with TACK TMI, one of the pioneers in providing global Learning and Development solutions with over 100 years' experience worldwide and over 40 years in Nigeria, we think globally and act locally. Tack TMI delivers in 55+ countries and across 37 languages – in-person, virtually and digitally. We partner with clients to provide scalable, flexible, global learning solutions.

Our network enables us tap into global trends and solutions that have a track record of success across the world. At MacTay, we believe in the employee's ability to advance sustainability and growth in their organisations through continuous learning and development.

# MacTay Learning Management System (LMS)

Our web and mobile based Learning Management System (LMS) supports your organization blended learning approach. We partner with your organization to provide self-paced, on-the-go digital continuous learning opportunities for improved performance on the job.

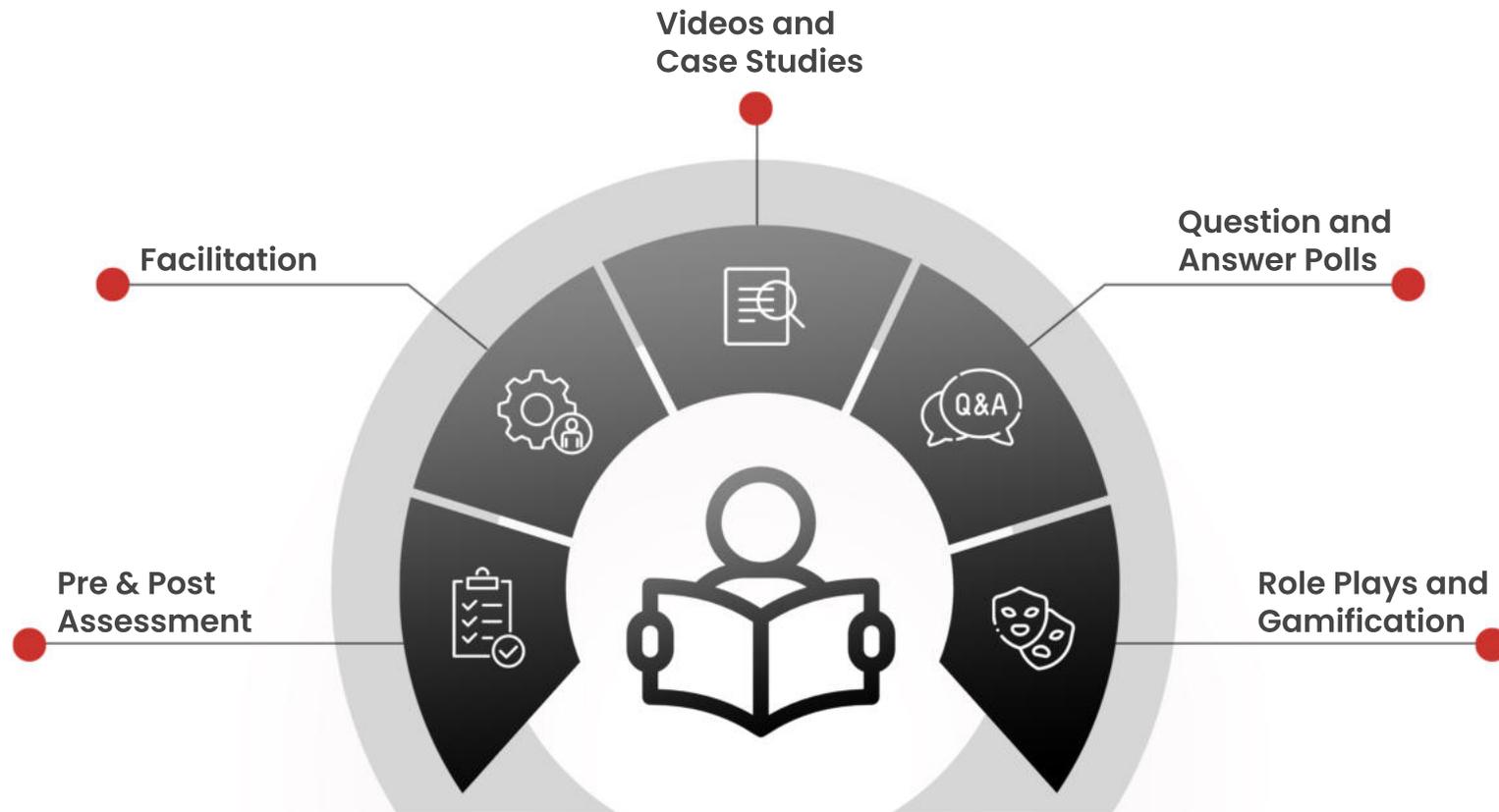
The MacTay LMS, avails you with the opportunity to:

- Convert your content below into interactive digital learning.
  - Onboarding programmes for a soft landing for new staff
  - Product knowledge
  - Compliance and regulatory courses
  - Company Policy/Culture Brochures
- Bulk Enrolment of Employees to any identified course
- Track Compliance and Reports Analytics.
- Proctored assessments for any of your Official Examinations/Assessments.



# Our Training Methodology

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# Open Training Programmes

# LEADERSHIP AND MANAGEMENT

|   |  |  |   |
|---|--|--|---|
| <p><b>Strategy Development, Execution and Business Finance</b></p> <p><b>DATES:</b> May 13-15, Aug 3-5</p> <p><b>VIRTUAL FEE:</b> N315,000<br/><b>PHYSICAL FEE:</b> N450,000</p> <p><b>DURATION:</b> 3 days</p> | <p><b>Leadership and Management Essentials</b></p> <p><b>DATES:</b> Mar 18-19, Sept 23-24</p> <p><b>VIRTUAL FEE:</b> N210,000<br/><b>PHYSICAL FEE:</b> N300,000</p> <p><b>DURATION:</b> 2 days</p> | <p><b>Emotional Intelligence for Managing Self and Others</b></p> <p><b>DATES:</b> Apr 16-17, Aug 5-6</p> <p><b>VIRTUAL FEE:</b> N210,000<br/><b>PHYSICAL FEE:</b> N300,000</p> <p><b>DURATION:</b> 2 days</p> | <p><b>Authentic and Ethical Leadership</b></p> <p><b>DATES:</b> Jun 10-11, Oct 14-15</p> <p><b>VIRTUAL FEE:</b> N210,000<br/><b>PHYSICAL FEE:</b> N300,000</p> <p><b>DURATION:</b> 2 days</p> |
| <p><b>Leading Resilient Teams</b></p> <p><b>DATES:</b> Jul 8-9, Nov 11-12</p> <p><b>VIRTUAL FEE:</b> N210,000<br/><b>PHYSICAL FEE:</b> N300,000</p> <p><b>DURATION:</b> 2 days</p>                              | <p><b>Leading Different Generations</b></p> <p><b>DATES:</b> Feb 18-19, Sept 16-17</p> <p><b>VIRTUAL FEE:</b> N210,000<br/><b>PHYSICAL FEE:</b> N300,000</p> <p><b>DURATION:</b> 2 days</p>        | <p><b>The Emerging Leader</b></p> <p><b>DATES:</b> Aug 12-13, Oct 21-22</p> <p><b>VIRTUAL FEE:</b> N210,000<br/><b>PHYSICAL FEE:</b> N300,000</p> <p><b>DURATION:</b> 2 days</p>                               | <p><b>Supervisory Management Skills</b></p> <p><b>DATES:</b> Mar 25-26, Jul 15-16</p> <p><b>VIRTUAL FEE:</b> N210,000<br/><b>PHYSICAL FEE:</b> N300,000</p> <p><b>DURATION:</b> 2 days</p>    |

Exclusive of VAT

## FINANCE

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**Introduction to Investment Banking & Asset Management**

**DATES:** Aug 12-13 Sept 23-24

**VIRTUAL FEE:** N140,000

**PHYSICAL FEE:** N200,000

**DURATION:** 2 days

**Fundamentals of the Capital Market**

**DATES:** Aug 19-20, Jun 3-4

**VIRTUAL FEE:** N140,000

**PHYSICAL FEE:** N200,000

**DURATION:** 2 days

Exclusive of VAT

## PERSONAL DEVELOPMENT

### Critical Thinking & Innovative Skills for Competitive Advantage

**DATES:** Mar 4-5, Oct 20-21

**VIRTUAL FEE:** N210,000

**PHYSICAL FEE** N300,000

**DURATION:** 2 days

### Improving Workplace Productivity: Personal Development & Management

**DATES:** Apr 22-23, Sep 3-4

**VIRTUAL FEE:** N210,000

**PHYSICAL FEE** N300,000

**DURATION:** 2 days

### Effective Communication: Writing & Presentation Skills

**DATES:** Feb 11-13, Sept 9-11

**VIRTUAL FEE:** N210,000

**PHYSICAL FEE** N300,000

**DURATION:** 3 days

### Building Interpersonal Relationships for Business Success

**DATES:** Feb 25-26, Oct 7-8

**VIRTUAL FEE:** N210,000

**PHYSICAL FEE** N300,000

**DURATION:** 2 days

### Effective Decision Making & Problem Solving

**DATES:** Apr 8-9, Jul 29-30

**VIRTUAL FEE:** N210,000

**PHYSICAL FEE** N300,000

**DURATION:** 2 days

### Developing an Innovative Mindset

**DATES:** May 14-15, Sept 29-30

**VIRTUAL FEE:** N140,000

**PHYSICAL FEE** N200,000

**DURATION:** 2 days

### Time Management Skills for Optimal Productivity

**DATES:** May 26-27, Nov 26-27

**VIRTUAL FEE:** N140,000

**PHYSICAL FEE** N200,000

**DURATION:** 2 days

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# SALES AND SALES MANAGEMENT

|   |  |   |  |
|---|--|---|--|
| <p><b>Sales Management–Leading The Sales Team</b></p> <p><b>DATES:</b> June 17–19, Dec 1–3</p> <p><b>VIRTUAL FEE:</b> N315,000<br/><b>PHYSICAL FEE:</b> N450,000</p> <p><b>DURATION:</b> 3 days</p> | <p><b>Key Account Management for Sales Managers</b></p> <p><b>DATES:</b> Apr 22–24, Oct 22–24</p> <p><b>VIRTUAL FEE:</b> N315,000<br/><b>PHYSICAL FEE:</b> N450,000</p> <p><b>DURATION:</b> 3 days</p> | <p><b>Client Relationship Management: Retention &amp; Growth</b></p> <p><b>DATES:</b> Jul 15–16, Nov 19–20</p> <p><b>VIRTUAL FEE:</b> N210,000<br/><b>PHYSICAL FEE:</b> N300,000</p> <p><b>DURATION:</b> 2 days</p> | <p><b>Improving Selling Skills: Leads Generation to Conversion</b></p> <p><b>DATES:</b> Mar 18–19, Sept 24–25</p> <p><b>VIRTUAL FEE:</b> N210,000<br/><b>PHYSICAL FEE:</b> N300,000</p> <p><b>DURATION:</b> 2 days</p> |
| <p><b>Selling With Service</b></p> <p><b>DATES:</b> May 21–22, Nov 11–12</p> <p><b>VIRTUAL FEE:</b> N140,000<br/><b>PHYSICAL FEE:</b> N200,000</p> <p><b>DURATION:</b> 2 days</p>                   | <p><b>Finance for Sales People</b></p> <p><b>DATES:</b> Mar 25–26, June 8–9</p> <p><b>VIRTUAL FEE:</b> N140,000<br/><b>PHYSICAL FEE:</b> N200,000</p> <p><b>DURATION:</b> 2 days</p>                   | <p><b>Marketing Essentials</b></p> <p><b>DATES:</b> Apr 8–9, Aug 19–20</p> <p><b>VIRTUAL FEE:</b> N140,000<br/><b>PHYSICAL FEE:</b> N200,000</p> <p><b>DURATION:</b> 2 days</p>                                     |  |

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# HUMAN RESOURCE MANAGEMENT

**Performance Management and Balance Scorecard: Design and Implementation**

**DATES:** May 20-22, Nov 18-20

**VIRTUAL FEE:** N315,000

**PHYSICAL FEE** N450,000

**DURATION:** 3 days

**Data-Driven HR: Using Analytics & AI for Better Decision Making**

**DATES:** Jun 9-11, Nov 4-6

**VIRTUAL FEE:** N315,000

**PHYSICAL FEE** N450,000

**DURATION:** 3 days

**Introduction to Artificial Intelligence for HR Professionals**

**DATES:** Apr 29-30, Sep 3-4

**VIRTUAL FEE:** N210,000

**PHYSICAL FEE** N300,000

**DURATION:** 2 days

**Workforce 2030: The HR Transformation Guide**

**DATES:** Mar 25-26, Oct 21-22

**VIRTUAL FEE:** N210,000

**PHYSICAL FEE** N300,000

**DURATION:** 2 days

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## OFFICE PRODUCTIVITY TOOLS

|  |  |   |   |
|--|--|---|---|
| <p><b>Business Intelligence and Data Analytics</b></p> <p><b>DATES:</b> Mar 11-14, Sep 8-11</p> <p><b>VIRTUAL FEE:</b> N315,000<br/><b>PHYSICAL FEE:</b> N450,000</p> <p><b>DURATION:</b> 4 days</p> | <p><b>Business Data Analytics and Visualization with Power BI</b></p> <p><b>DATES:</b> Apr 22-25, Oct 15-18</p> <p><b>VIRTUAL FEE:</b> N315,000<br/><b>PHYSICAL FEE:</b> N450,000</p> <p><b>DURATION:</b> 4 days</p> | <p><b>Data Analytics &amp; Financial Modelling</b></p> <p><b>DATES:</b> May 20-23, Nov 12-15</p> <p><b>VIRTUAL FEE:</b> N315,000<br/><b>PHYSICAL FEE:</b> N450,000</p> <p><b>DURATION:</b> 4 days</p> | <p><b>Microsoft 365: Workplace Toolkit</b></p> <p><b>DATES:</b> Aug 24-26, Sep 28-30</p> <p><b>VIRTUAL FEE:</b> N315,000<br/><b>PHYSICAL FEE:</b> N450,000</p> <p><b>DURATION:</b> 3 days</p> |
| <p><b>Business Intelligence and Data Mining</b></p> <p><b>DATES:</b> Jun 24-27, Nov 19-22</p> <p><b>VIRTUAL FEE:</b> N315,000<br/><b>PHYSICAL FEE:</b> N450,000</p> <p><b>DURATION:</b> 4 days</p>   | <p><b>Intermediate - Advance Microsoft Excel</b></p> <p><b>DATES:</b> Feb 17-20, Jul 21-24</p> <p><b>VIRTUAL FEE:</b> N315,000<br/><b>PHYSICAL FEE:</b> N450,000</p> <p><b>DURATION:</b> 4 days</p>                  | <p><b>Basic - Intermediate Microsoft Excel</b></p> <p><b>DATES:</b> Aug 27-28, July 8-10</p> <p><b>VIRTUAL FEE:</b> N210,000<br/><b>PHYSICAL FEE:</b> N300,000</p> <p><b>DURATION:</b> 3 days</p>     |   |

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## AI FLUENCY AND COLLABORATION

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**Ethical AI Governance and Risk Management**

**DATES:** Apr 29-30, Nov 26-27

**VIRTUAL FEE:** N315,000

**PHYSICAL FEE:** N450,000

**DURATION:** 2 days

**AI Collaboration and Augmentation Intelligence**

**DATES:** Jul 2-3, Oct 7-8

**VIRTUAL FEE:** N210,000

**PHYSICAL FEE:** N300,000

**DURATION:** 2 days

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## OPERATIONS AND MAINTENANCE MANAGEMENT

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|  |                                  |                                    |
|--|----------------------------------|------------------------------------|
| <b>Strategic Supply Chain Management</b> | <b>Fleet Management</b>          | <b>HSE Policy &amp; Awareness</b>  |
| <b>DATES:</b> Aug 17-18, Nov 2-3         | <b>DATES:</b> Mar 9-10, Sept 7-8 | <b>DATES:</b> Apr 20-21, Nov 16-17 |
| <b>VIRTUAL FEE:</b> N210,000             | <b>VIRTUAL FEE:</b> N140,000     | <b>VIRTUAL FEE:</b> N140,000       |
| <b>PHYSICAL FEE:</b> N300,000            | <b>PHYSICAL FEE:</b> N200,000    | <b>PHYSICAL FEE:</b> N200,000      |
| <b>DURATION:</b> 2 days                  | <b>DURATION:</b> 2 days          | <b>DURATION:</b> 2 days            |

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## Some of our training facilities



**FOR ENQUIRIES:**

MacTay House,  
5 Prince Adelowo Adedeji Street,  
Off Admiralty Way, Lekki Phase 1, Lagos - Nigeria.

**Tel:** +2349139385550

**Email:** [info@mactay.com](mailto:info@mactay.com)

**Website:** [www.mactay.com](http://www.mactay.com)

